



# IPS Vaccine Member Update

## Zostavax® - New Expanded Indication to age 50 years and older

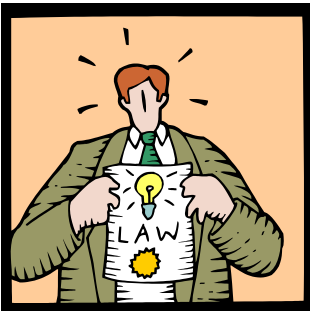
### Attention: IM, Family Practice and OB/GYN Members:

The FDA has approved an **expanded indication** for **Zostavax®**, Merck's shingles vaccine. The vaccine, given in a single shot, has been previously approved for use in people **60** years and older. The FDA has now extended the indication to patients ages **50-59** years. Remember to vaccinate your patients, ages **50** and older, with **Zostavax®**.

Integrated  
Physician  
Solutions  
(IPS)

888-440-4772

June, 2011



## Red Flag Rules

### Do they apply to Medical Practices?

After many delays to compliance deadlines, legislation has been passed into law that allows physicians to be exempt from the **Red Flag Rules** and from the specific anti-identity theft requirements and other safeguards creditors must follow. Of course, you will always want to ensure that your practice establishes processes and takes all necessary precautions to safeguard your patients' **PHI** and identity within your practice.

## Gardasil - Powerful Protection against 4 Types of HPV!

Are you immunizing your male and female patients ages **9 to 26** with Merck's **Gardasil®**?

**Gardasil®** is the only **HPV** vaccine that helps protect against **4 types** of **HPV**. In *girls* and *young women* ages **9 to 26**, **Gardasil®** helps protect against **2 types** of **HPV** that cause about **75%** of cervical cancer cases, and **2** more types that cause **90%** of genital warts cases.<sup>1</sup>

In *boys* and *young men* ages **9 to 26**, **Gardasil®** helps protect against **90%** of genital warts cases.<sup>1</sup>

**Gardasil®** also helps protect *girls* and *young women* ages **9 to 26** against **70%** of vaginal cancer cases and up to **50%** of vulvar cancer cases.<sup>1</sup>

And, **Gardasil®** has received approval for an additional indication-to protect against anal cancer.

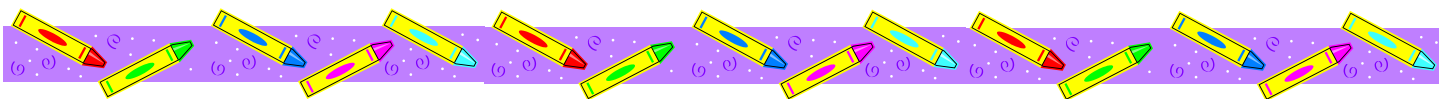
<sup>1</sup> Merck Sharp & Dohme Corp., a subsidiary of Merck & Co., Inc., April 2011

## IPS WANTS OUR MEMBERS TO KNOW THE FACTS ABOUT MENACTRA®

- Proven track record over the last **6** years for immunogenicity and safety demonstrated in clinical trials
- **98%** seroconversion rate
- Approved for use in patients **2-55** years of age
- Application submitted to FDA for use in infants & toddlers as young as **9** months
- **MENACTRA®** does not need reconstituting like the other meningococcal vaccine
- **>32MM** doses distributed by **SANOFI PASTEUR**

*DON'T JEOPARDIZE YOUR COMPLIANCE WITH IPS...  
USE MENACTRA®!*

REMEMBER TO IMMUNIZE YOUR PATIENTS  
INCLUDING ADOLESCENTS WITH **MENACTRA®**



## Great News: Lower Pricing on Adacel® and Recombivax®

**IPS** has negotiated even lower pricing on **Adacel®** and **Recombivax®**. **IPS** members save more on these **Sanofi Pasteur** and **Merck** vaccines.

### Pop Quiz:

1. What does "F.E.T." stand for:
  - a. Family energy tax
  - b. Federal excise tax
  - c. Foreign exception tax
2. F.E.T. on vaccines is calculated based on:
  - a. Number of doses required per the recommended dosing schedule
  - b. Calculations on an individual basis by the CDC
  - c. Number of antigens per vaccine
3. F.E.T. is applied to all vaccines
  - a. True
  - b. False
4. The dollar amount of F.E.T applied to a vaccine is:
  - a. .50/ per dose / per disease state covered
  - b. .75/ per dose / per disease state covered
  - c. 1.00/ per dose / per disease state covered
5. Who is responsible for collecting the F.E.T. and oversight of the Vaccine Compensation Trust Fund?
  - a. The Department of Treasury
  - b. The Vaccine Manufacturer

**ANSWERS:** 1b, 2c, 3b, 4b, 5a

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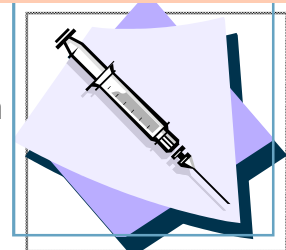
## Additional Value for our Members: STAPLES OFFICE SUPPLIES

As a value add for our members, **IPS** has negotiated a contract with **Staples** to order office supplies at discounted rates. This discount is available to **IPS** members on line @ [www.stapleslink.com](http://www.stapleslink.com). The **IPS** discount is not available at the retail stores. Your office supplies will be delivered direct to your door within 48 hours of placing your order. If you are interested in getting a **Stapleslink** account, please contact us and we'll set you up. "That was easy!"



## MED/SURG SUPPLIES AND INJECTABLES

Are you looking to save money on your syringes, needles, Sharps, table paper, gowns, (the list goes on and on!) Check out **IPS** pricing on [www.vaccineshoppe.com](http://www.vaccineshoppe.com). You can add these items and so many more at the same time you order your **Sanofi Pasteur** vaccines. Also, did you know you can create your own "Favorites List"? Yes, you can!



We are always looking to add increased value for our members. Look for some new ideas coming soon!



## Referrals

Your referrals are the highest compliment to **IPS**. That means you are pleased with your membership and we are exceeding your expectations. If you know of another practice that could benefit from being an **IPS Vaccine Group Purchasing Alliance** member, please let us know.

### SECURE DISCOUNTS

Be sure to order

**Merck** vaccines through [www.merckvaccines.com](http://www.merckvaccines.com)

or 1-800-MERCKRX (1-800-637-2579)

AND

**Sanofi Pasteur** vaccines and med/surg supplies and injectables through [www.vaccineshoppe.com](http://www.vaccineshoppe.com) to receive your IPS discounted pricing.

